



2020 Virtual Liver & Kidney Financial Bootcamp Agenda

February 26 – March 19, 2021

Unit I: The Nuts and Bolts of Transplant Finance		
30 minutes	Understanding Transplant Finance: Kidney	Rajeev Sharma
30 minutes	Understanding Transplant Finance: Liver	John Gutowski
20 minutes	Understanding Transplant Finance: Working with your OPO	Jason Wellen
90 minutes	Live Q&A – March 5, 2021	David Mulligan Jason Wellen Mike Marvin
Unit II: Putting Knowledge into Action		
30 minutes	Contracting in Liver and Kidney Transplant	Mindy Scharlin
20 minutes	Financial Impacts of Living Liver Donation	Tom Kato
20 minutes	Financial Impacts of Living Kidney Donation	Ken Andreoni
30 minutes	Staffing Models and Budgeting, Requesting and Justifying Your Resources	Jennifer Milton
90 minutes	Live Q&A – March 12, 2021	David Mulligan Jason Wellen Colleen Jay Madison Cuffy
Unit III: Financial Planning in 2020 and Beyond		
10 minutes	SRTR Program Performance and Effect on Payors	Ryo Hirose
10 minutes	Financial Impacts of Machine Perfusion	James Guarerra
10 minutes	Regulatory Updates from Powers	Diane Millman
20 minutes	Effects of COVID-19 on Transplant Centers	Bob Higgins
30 minutes	Bringing all the Strategies Together: Developing a Transplant Center Business Plan	Renee Bennett Charlie Miller
90 minutes	Live Q&A – March 19, 2021	David Mulligan Jason Wellen Marc Melcher Nahel Elias